

**Value Analysis Team Meeting
March 20, 2014
Agenda**

1. Follow up – open items from prior meetings15 mins
 - Surgical clippers - have been placed out for trial in several departments but no feedback has been received yet. Judy will be following up on the clippers and will report back to the team on the findings.
 - Wound vacs - the representative, Blake Tandol, is presently in the process of meeting with Dr. Peter and Dr. Babu to get their buy-in as they are the ones that will be utilizing them the most. If the doctors say yes then the vacs will be brought in as a clinical trial. If they say no then we will not pursue it.
 - Alternative to the Cidex OPA 14 day disinfectant: in the process of a trial. APU is now in the middle of trialing the Rapicide on their machines. It works well for Cardiology as they don't use it as much as the other department so the 28 day Rapicide will save them money. We have identified an issue as far as monitoring the temperature of the product and it is being worked on. We will do a new policy and procedure after that. We should have something to report by next meeting on if it works well or not. There was also a question on the number of rinses and the rep called the manufacturer and has verified the correct number as 5 rinses.
 - National shortage of IV solutions - Tom will provide daily updates to Administration as to the status of our days on hand supply until Baxter agreement is in place.
 - Insulin syringes - there was a product on the market that when the plunger was depressed all the way the needle would retract. Tom Weibel to check to see if it is still available.
 - Pediatric crash carts - we do not use these carts very much, is there an opportunity with URMC for cart supplies.
 - Nitrile Latex Free Gloves - Samples for trail by the hospital and CCC.
 - Basic Orthopedic soft goods - space to store the equipment would be leased to Reliant Medical thus increasing the savings to FFTH. Judy will reach out to Steve Guida to identify space and rental charge. Will need to know how much square footage will be needed and where it will be located.

2. Vendor Presentations
 - Reliant Medical – Consignment of Orthopedic Soft Goods.....Chris Piazza..... 10 mins

3. StatsJanet Kerr..... 10 mins

4. Open DiscussionTom Weibel.....20 mins

Date of next meeting: Thursday, April 17, 2014 at 2:00 p.m. in the Board Room

**Value Analysis Team Meeting
February 20, 2014
Meeting Notes**

Follow up from January 16th Meeting-Open Items

We have not moved forward in regards to the surgical clippers that were presented at the last meeting. They have been placed out for trial in several departments but no feedback has been received yet. Judy will be following up on the clippers and will report back to the team on the findings.

The wound vacs presented at the meeting was a demo for the team and Judy has spoken with the representative Blake Tandol. He is presently in the process of meeting with Dr. Peter and Dr. Babu to get their buy-in as they are the ones that will be utilizing them the most. If the doctors say yes then the vacs will be brought in as a clinical trial. If they say no then we will not pursue it.

The alternative to the Cidex OPA 14 day disinfectant is in the process of a trial. The rep for Rapicide met with US, Cardiology, and APU since they will use it the most. APU is now in the middle of trialing the Rapicide on their machines. It works well for Cardiology as they don't use it as much as the other department so the 28 day Rapicide will save them money. We have identified an issue as far as monitoring the temperature of the product and it is being worked on. We will do a new policy and procedure after that. We should have something to report by next meeting on if it works well or not. There was also a question on the number of rinses and the rep called the manufacturer and has verified the correct number as 5 rinses.

Vendor Presentations

Medline – Vinyl and Nitrile Gloves..... John McElroy

- The Nitrile Latex Free gloves have increased tactile sensitivity over what we use now. The packaging is done through a machine process which makes them lay a little smoother in the box, therefore it does not bunch or clump up. Gloves are more durable and difficult to break with hand force. Samples for trial of the Nitrile Glove. The vinyl gloves will also be brought in for trial by the CCC.
- Currently we use Cardinal Health for gloves at \$0.042/each. Medline offering \$0.038/each with an additional percentage discount across their product line through the URM affiliation.

Reliant Medical – Consignment of Orthopedic Soft Goods..... Chris Piazza
(representative was unable to make the meeting, Judy Haberfield provided an update)

- Basic Orthopedic soft goods total \$37,987 yearly for FFTH. The representative was suggesting a consignment plan for the soft goods. FFTH would not purchase any of the products, they would be stored by Reliant Medical in a designated area in the hospital and will be kept stocked. Patients that are in need of orthopedic soft goods would have to sign a paper for DME and be charged for the item(s) if not covered by their insurance.
- Potential savings to FFTH of \$37,000/yr. The space to store the equipment would be leased to Reliant Medical thus increasing the savings to FFTH. Judy will reach out to Steve Guida to identify space and rental charge. Will need to know how much square footage will be needed and where it will be located.

IV Solution Shortage

There has been a national shortage of IV solutions for the past 7 months due to, in part, an FDA shutdown of one of the manufacturing plants. FFTH has not really been significantly impacted by the shortage. In case the shortage does continue, we have a pipeline via UPMC and Highland Hospital. However that pipeline could be in jeopardy if their respective supply is critically limited. We have been in contact with all of the manufacturers and vendors for viable resources for the IV solutions. One option is veterinary suppliers since the solutions are the same for the hospitals and the veterinary clinics. We are also signing a new agreement with Baxter to allow us to access their contract which would only give us an allotment of solution which would be a percentage of our usage. Tom will provide daily updates to Administration as to the status of our days on hand supply until Baxter agreement is in place. Kurt Koczent suggested that we also put an update on the Hospitalist Office whiteboard as well.

Request for Master Item Change

Tom Weibel presented a template of a master change sheet which would follow the request from initial request through completion which would trigger communication to the staff of the changes.

Conmed Electrode Savings Activity

Tom Weibel has done a quick analysis of the electrodes. The University has taken a look at electrodes throughout their facility and have selected Conmed. There is approximately a \$1300 annual savings to FFTH to switch over to Conmed. We have used Conmed previously and will bring us in line with products in use at UPMC. It will be up to the clinical staff if a trial is warranted. ED specified that they would like to trial the pads.

Stats – Janet Kerr

January was a good month spend wise. Raw numbers (excluding senior communities) show we spent \$331,310 less than our average per month in 2013. We have been looking at cost per item and taking the difference of what we spent there is \$386,000 impact.

Open Discussion

Hazel Robertshaw brought up needle stick injuries. There have been 4 needle stick injuries YTD in the hospital. Two of the incidents involved insulin syringes. It has been identified that size of the safety device on the insulin syringes is inadequate. To actually activate the safety you have to put your thumb very close to the tip of the needle. A request for an alternate product that will automatically retracts the needle after injection.

Tom Weibel stated that there was a product on the market that when the plunger was depressed all the way the needle would retract. He will check to see if it is still available.

Kiera Champlin-Kuhn brought up the pediatric crash carts. Some of the supplies, in particular NG Tubes and IO needles, have been expired for a length of time. Since we do not use these carts very much, is there an opportunity with UPMC for cart supplies.

Next Meeting: Thursday, March 20, 2014 in the Board Room